








Monday	Tuesday	Wednesday	Thursday	Friday
1 New Year's Day MoOM Offices Closed	2	3 The Basics of Reverse Vision 2:00pm ET	4 The Basics of Quantum 3:00pm ET	5
8 HECM Math 3:00pm ET	9	10 Appraisal Review 2:00pm ET	11 Life Expectancy Set Asides (LESA) 3:00pm ET	12
15 MLK Day MoOM Offices Closed	16	17  No Problems, Only Solutions 2:00pm ET	18  Reverse Mortgage Basics 3:00pm ET	19
22  Lines of Credit and Prepayment 3:00pm ET	23 HECM Purchases 11:00am ET	24  All Deals Aren't Created Equal 2:00pm ET	25	26
29  Getting the Deal to Work 3:00pm ET	30  Non-Borrowers 11:00am ET	31  Reverse Mortgage Servicing 2:00 ET		

DETAILS

Time Zones

All times are **Eastern time zone**. -1 for Central, -2 for Mountain, -3 for Pacific time zones.

Timing

All classes are approximately 60 minutes in length.

Registration

Click on the course name and date to register for a session.

CRMP Credits







CRMP course are indicated by the CRMP logo. Certificates are emailed at the end of each week.

Training materials and recordings

Classes will be recorded. Recordings and materials will be distributed after the session has concluded.

Questions?

Contact Craig Barnes at cbarnes@mutualmortgage.com

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19 Presidents Day MoOM Offices Closed	20  Lines of Credit and Prepayment 11:00am ET	21 HECM Purchases 2:00pm ET	22  All Deals Aren't Created Equal 3:00pm ET	23
26  Getting the Deal to Work 11:00am ET	27	28  Non-Borrowers 2:00pm ET	29  Reverse Mortgage Servicing 3:00pm ET	

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COURSE DESCRIPTIONS



Certified Reverse Mortgage Professional (CRMPs)

Mutual of Omaha Mortgage (MoOM) is approved to offer seven (7) CRMP classes. These classes are indicated below with the logo and the type of credit (Basic or Advanced) is indicated below the course description.

To receive CRMP credit you must:

- Attend the entire class
- Answer all polling questions
- Submit CRMP Certification of Completion to NRMLA.
- Certificates are emailed to the email address used for registration at the end of each week.
- For more information about the CRMP designation click [HERE](#)



LINES OF CREDIT AND PREPAYMENTS

Get more in-depth knowledge on calculating LOCs, IDLs and LOC growth. We'll also compare HELOCs to HECM LOCs and see how powerful partial prepayments can be.

1 Advanced CRMP credit



REVERSE MORTGAGE BASICS

New to reverse mortgages? Join us to learn about the industry, HUD guidelines, eligibility, terms, products, and best practices.

1 Basic CRMP credit



NO PROBLEMS, ONLY SOLUTIONS!

It's important to remember that HECMs provide sustainable solution for many potential borrowers. This class will talk about suggested uses of a HECM like paying off debt, buying a home, paying off a HELOC and more.

1 Advanced CRMP credit



ALL DEALS AREN'T CREATED EQUAL

Discusses general guidelines regarding borrowers and deed and title issues including non-borrowing spouses and property owners, POAs, bankruptcy, Life Estates, Trusts and more. Also discuss ADUs and Solar Leases!

1 Advanced CRMP credit



NON-BORROWERS

Learn about eligible and ineligible non-borrowing spouses, non-borrowing owners and household members and signing, counseling and income requirements.

1 Basic CRMP credit



REVERSE MORTGAGE SERVICING

This session will cover responsibilities of Loan Servicing including Borrower responsibilities, payments, repairs, LESA and end of loan requirements.

1 Advanced CRMP credit



GETTING THE DEAL TO WORK

Join us to review how Compensating Factors, Asset Dissipation, and Extenuating Circumstances are used to overcome income and credit issues. We'll also discuss LESAs and letters of explanation.

1 Basic CRMP credit

LIFE EXPECTANCY SET ASIDES

Discusses the differences between partially funded and fully funded LESA, as well as using compensating factors and extenuating circumstances to avoid them. We will also discuss why they can be a good thing.

HECM PURCHASES

Learn the importance of the purchase market and unique characteristics of the product.

THE BASICS OF QUANTUM

Learn how to enter a new lead, change payment plans, create proposals and applications, and use the simulator. We'll also discuss fees and the Comparison screen.

HECM MATH

Learn about initial and expected rates, payment plan calculations and the math behind key disclosures. Hear about loan growth and compare loan growth using multiple indices.

THE BASICS OF REVERSE VISION

RV Basics will cover the borrower and property screens, how to create proposals and application packages. We'll also cover the fees and comparison screens.

APPRAISAL REVIEW

Review the basics of the new FHA Minimum Property Requirements with additional discussions led by our Appraisal Manager about comps, adjustments, and red flags.